

Official Partner Program (OPP)

With the Official Partner Program we aim to strengthen our partnership with chosen partners in specific countries and/or application markets. An Official Partner supports in its designated country / application markets the MOBATICIME strategy of providing complete turn-key solutions in the field of industrial clocks and time systems.

An Official Partner benefits from a wide range of services by MOBATICIME:

- Business protection for your country and / or application market
- Partner training for your sales and engineering staff
- Customer workshops with support from our sales and engineering staff
- Periodical visits from our sales manager
- Premium technical support
- Exclusive and in-depth product information
- Periodical update on our development activities and R&D pipeline
- Designated support for your specific marketing campaigns
- Regular MOBATICIME newsletter to keep you up-to-date

To benefit from the advantages of the Official Partner Program we expect our partners to align their activities with our MOBATICIME vision and strategy:

- Joint efforts to become the most recognised partner for complete (turn key) solutions in the field of industrial clocks and time systems respectively time reference.
- Achievement of defined sales targets
- Designation of skilled sales and engineering staff to the sales activities with MOBATICIME products.
- Periodical reportings
- Establish and maintain appropriate After Sales Services in the designated market / application

To retrieve more information or to apply for Official Partner status please contact our sales department.